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DUNMORE Packages High-End Engineering Services Into New 'SmoothStart' Program

In-Person Engineering Services Bundled With New Purchases of DUNMORE Thin Film & Foil Products

Visit DUNMORE at Booth #5377 at Intersolar North America

Bristol, Pa., July 9, 2012 – DUNMORE Corporation customers can start their production runs sooner and significantly reduce material waste with a new engineering services program available through purchases of DUNMORE's high-performance engineered film / foil products.

DUNMORE's SmoothStart program places one of the company's engineers on the customer's production floor at no additional cost. The DUNMORE engineer supplements the customer's in-house engineering expertise, contributing knowledge and experience to help negotiate complicated production issues in industries such as aerospace and solar photovoltaics.

The DUNMORE engineer will help the customer's engineering staff to set up production runs that meet the customer's specifications and reach optimal output with minimal trial-and-error. In some cases, such as [photovoltaic backsheet](#) production, it's not just the material that's important but how you put it together. Having an engineer on site to launch a new production run with DUNMORE material can reduce material waste by tens of thousands of dollars and make necessary adjustments to lamination recipes in days instead of weeks.

DUNMORE has decades of experience incorporating its products into lamination recipes in industries such as aerospace and solar. As manufacturers experiment with a broader range of thin films looking for a better cost/performance ratio, they need consultative relationships with their suppliers to avoid long periods of downtime. Materials in applications such as [solar module back sheets](#) are not directly interchangeable; production lines require modifications to accommodate new materials.

SmoothStart is DUNMORE's most recent initiative to help customers integrate DUNMORE products into their manufacturing processes with minimal cost and interruption. "Most companies include basic consulting with their products – advice on temperature and pressure, for example – but we're not aware of anyone else putting engineers on customers' production floors at their own expense," said DUNMORE Vice President John Jordon. "We want to create relationships with our customers' engineers so they get the full value from using DUNMORE products."

DUNMORE Corporation will be introducing their SmoothStart program at Intersolar North America July 10-12 in San Francisco, California.

About DUNMORE

DUNMORE Corporation is a global supplier of engineered [coated and laminated films and foils](#). DUNMORE offers film conversion services such as coating, metallizing and laminating along with [contract film manufacturing](#). DUNMORE produces coated film, metallized film and laminating film substrates for the photovoltaic, graphic arts, packaging, aerospace, insulation, surfacing and fashion industries. DUNMORE is privately held, ISO 9001:2008 and OSHA VPP Star certified. For complete information on DUNMORE's products, services and industries served, please visit DUNMORE's website <http://www.dunmore.com/>.

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